Empowering Teen Mothers, Transforming Lives

2016 ANNUAL REPORT

Isabel, 2016 Scholarship Recipient, with her son Elias
Dear Friends,

We are extremely proud of the accomplishments Teen Success, Inc. has achieved over the past year! Thanks to the support of our many investors, we have continued to break the cycle of poverty for two generations by supporting teen mothers across California in completing high school, maintaining their family size, and developing the skills and attitudes needed to nurture their children’s positive development.

In the 2015-2016 program year, Teen Success, Inc. served 398 teen mothers and their children with the following results:

- 94% of members who have completed the program have graduated high school or are working towards graduation, as compared to 40% of teen mothers nationally.
- In the fourth year of the Teen Success, Inc. Scholarship Program, we provided nine scholarships to members who successfully graduated high school and are attending college.
- 96% of members are delaying having another child so they can focus on their educational and career goals, as compared to 82% of teens nationally.

Teen Success, Inc. has also been working hard this past year to deepen our impact. As part of the PropelNext initiative, we have developed a new, more robust program that builds on the strengths of our current program. This new model will be piloted in Silicon Valley and Fresno in the coming year with the goal of implementing it throughout the state starting in 2018. Teen Success, Inc. has also been developing the muscle to better use data to drive decision making in real time throughout the organization. As we strengthen our program model, we can deepen our impact and improve the outcomes of those we serve.

We believe in teen mothers’ ability to be successful and we want to ensure we are doing everything we can to provide them and their children with the opportunities needed to thrive!

Thank you for your continued support in making this a reality!

Sincerely,

Karin Kelley-Torregroza, Executive Director

Nancy Heinen, Board Chair
Transforming lives
two generations
at a time.

Marinarde, 2016 Scholarship Recipient, with her son Jordan.

IN PROGRAM YEAR 2015-16, TEEN SUCCESS, INC. MADE FUTURES BRIGHTER FOR 743 INDIVIDUALS - 398 TEEN MOTHERS & 345 CHILDREN.

BAY AREA:
122 MEMBERS; 105 CHILDREN

CENTRAL VALLEY:
261 MEMBERS; 230 CHILDREN

MONTEREY COUNTY:
15 MEMBERS; 10 CHILDREN

EDUCATIONAL SUCCESS
IN THE FOURTH YEAR OF THE TEEN SUCCESS, INC. SCHOLARSHIP PROGRAM, 9 COLLEGE SCHOLARSHIPS WERE AWARDED TO OUR MEMBERS.
The mission of Teen Success, Inc. (TSI) is to help underserved teen mothers and their children become educated, self-sufficient, valued members of society.

TSI believes that every teen mother can be and deserves the opportunity to be successful.

Every day we empower and inspire teen mothers to reach their potential because if we don’t, their chances of breaking the cycle of poverty for themselves and their children are greatly diminished.

The goals of Teen Success, Inc. are to support teen mothers in:

1. Completing high school;
2. Maintaining their family size;
3. Developing the parenting skills needed to nurture their child’s positive development.

As a result of their participation in the Teen Success, Inc. Program:

94% of members who have completed the program have graduated high school or are working towards graduation, as compared to 40% of teen mothers nationally.

4% of members have had a second pregnancy, as compared to 18% of teen mothers nationally.

99% of members feel they can reach their full potential.

99% of members make it a point to teach their child new words.

100% of members report having goals for their lives.

“Joining Teen Success, Inc. is one of the best decision I’ve ever made. It has impacted my life in the best way and has taught me so much.”

Evelyn, 2016 Scholarship Recipient, with her son Matthew
# Financial Sources

## Income Sources

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Foundations</td>
<td>$1,279,758</td>
<td>76%</td>
</tr>
<tr>
<td>Government</td>
<td>$93,320</td>
<td>6%</td>
</tr>
<tr>
<td>Individuals</td>
<td>$277,265</td>
<td>17%</td>
</tr>
<tr>
<td>In-Kind</td>
<td>$19,080</td>
<td>1%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$1,669,742</strong></td>
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</tr>
</tbody>
</table>

*Other income sources, not shown visually, totalled $319 and account for less than 1% of income.

## Expenses

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program</td>
<td>$1,102,278</td>
<td>74%</td>
</tr>
<tr>
<td>Management and Administration</td>
<td>$172,450</td>
<td>11%</td>
</tr>
<tr>
<td>Fundraising</td>
<td>$227,477</td>
<td>15%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$1,502,205</strong></td>
<td></td>
</tr>
</tbody>
</table>

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OUR DONORS

July 1, 2015 – June 30, 2016

We are grateful for your support.
You are making a difference in the lives of teen mothers and their children.

$100,000 +
Morgan Family Foundation
PropelNext - Sobrato Family Foundation

$50,000 - $99,999
Santa Clara County - Department of Probation

$25,000-$49,999
Baronet Segal Charitable Trust
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$10,000-$24,999
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Bay Area Women’s Philanthropy Network
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Paru Yusu
Carrie Zepeda

We have made every effort to ensure that accuracy of this donor list. If you have any questions or concerns about this list, please contact us at (408) 263 - 8330
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IMPLEMENTING PARTNERS

ACT for Women and Girls
Brighter Beginnings
Clinica Sierra Vista
Community Youth Ministries

Fresno Barrios Unidos
Harmony at Home
The Latino Commission/Nuevo Comienzo

PROGRAM PARTNERS

Bring Me A Book Foundation
Santa Clara County Probation Department:
Juvenile Probation Services

“I want to continue my education to provide a better future to my son and to serve as an example to other teen moms.” - Karen

Karen, 2016 Scholarship Recipient, with son Aiden
Changing Lives for the Future
Our Commitment for 2016
508 Valley Way
Milpitas, CA 95035
(408) 263-8330
www.teensuccess.org

Isabel, 2016 Scholarship Recipient
with twin daughters Nevaeh & Aubree

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Morgan Family Foundation

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Stuart Berman, Treasurer
Bell BioSystems

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Mission Promise Neighborhood

Kelly Pope
Education Entrepreneur

Peter Belden, Secretary
Upstream

Hon. Teresa Guerrero-Daley
Santa Clara County Superior Court

Sergio Retamal
Global4PL

Nancy Heinen
Community Advocate

Isabel, 2016 Scholarship Recipient
with twin daughters Nevaeh & Aubree

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@TeenSuccessInc